

COMPAC ON EXPANSION PATH

Compac Sorting Equipment has completed another stage of its global expansion plans. - opening a subsidiary in the United States to service its lucrative fruit and vegetable packing markets.

The company, who's innovative fruit and vegetable handling technology has underpinned its steady growth over the past 18 years, also has a strong presence in the Australian market.

Executive director David Buys says the company initially entered the US with an innovative product to remove frost damaged oranges from saleable fruit.

We exceeded their expectations and that led on to other orders. both in California and in Washington State where the Apple crop alone is more that five times the size of New Zealand's

The "can - do" attitude of New Zealand engineers has played a significant role in gaining business in the US which now accounts for about half of Compac's software and machinery exports thanks to an 800% increase in the US orders in the past five years. he says.